

# Case Study:

## Mercury Engineering: Transformed Accounts Payable Processes with SAP

SAP Invoice Management by OpenText helps streamline purchase-to-pay processes, saving time and money, and improving supplier relationships.

### The challenge for Mercury Engineering

As a fast-moving engineering company engaged in complex projects, Mercury need an accounts payable system that can accommodate the diverse requirements of their teams on site.

Invoices are often received on the very same day the PO was raised and the goods delivered to site which makes traditional receipting difficult and giving rise to a unique set of challenges.

After implementing SAP ERP with standard procure-to-pay functionality, they later enhanced invoice processing with an integrated document control process, using electronics images to import invoice data. Mercury wanted to improve efficiency still further by automating more of their accounts payable function.

### Complex implementation

Mercury identified SAP Invoice Management by OpenText as a solution that would enable employees to efficiently process invoices within SAP and reduce the costs of their Accounts Payable function.

SAP Invoice Management by OpenText not only works within SAP but is certified and sold by SAP. It also offers a clear roadmap aligned with SAP, and a single support point via OSS (online support service). With a solution selected, the next step was to identify the right implementation partner.

Philip Adams, Head of IT at Mercury said:

*"We knew from the outset that this was a complex implementation, requiring in-depth knowledge of the processes involved, robust communications with employees and suppliers, in addition to a solid understanding of the solution. One organization stood out, ExceleratedS2P, thanks to their technical knowledge and implementation experience"*

### Benefits to suppliers, employees and Mercury

The Accounts Payable team at Mercury is delighted with the new solution.

A key advantage of SAP Invoice Management is the optical character recognition included in OpenText's Invoice Capture Center (ICC). This technology helps to produce a 30% increase in the number of invoices processed. Paper handling has been reduced by 85% now that suppliers email their invoices into the system without any manual intervention, reducing the time and cost of processing invoices.



Invoice processing turnaround times have improved, meaning Mercury can now focus on their core tasks. Additionally, once invoices have been captured, they are not only available to view in vendor invoice management, but also from the resulting SAP finance document.



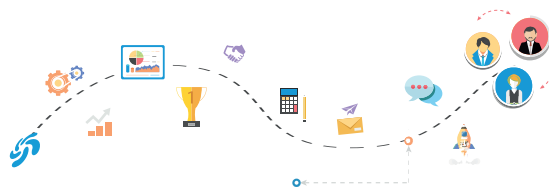
We're delighted with the progress we have made on this journey and have great confidence as we move forward to complete the global roll out. There's no doubt the commitment and expertise of our partners has shaped our success to date," concludes Price.

### About Excelerateds2p

ExceleratedS2P is a specialist source-to-pay consultancy and solution provider, assisting organisations to become best-in-class sourcing, procurement and accounts payable functions. We do this by combining advisory, implementation and optimisation services with best-in-class SAP on-demand and on-premise software.

### Continuing improvement

Following the initial implementation, ExceleratedS2P undertook a review to evaluate how the system was performing. From that review, subtle changes to the system were made, such as the frequency of synchronising PO data with ICC, matching invoice lines with supplier material numbers and adding some custom extraction scripts to ICC to improve throughput for one of the largest suppliers. This took the number of invoices that post without any manual intervention from 20% to over 25%, and it continues to improve month on month.



Our focused solutions enable organisations to increase control and compliance through end-to-end processes, which leads to increased cost reductions and improved measurable and sustainable performance.



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