

# Ariba Lead Consultant

We are seeking to recruit a number of Ariba Lead Consultants to join an already successful team to help deliver transformational projects around SAP's Ariba Procurement. The right Ariba candidate will have a strong grounding in Ariba together with a very good understanding of Procurement processes and operations. Our highly committed team have an excellent track record of delivering high quality work to clients across the broad range of industry sectors, and have ambitious growth plans for the next few years.

**Role:** Ariba Lead Consultant  
**Primary Skill:** SAP Ariba  
**Location:** United Kingdom  
**Travel:** Up to 100% flexibility

## Main Job Purpose:

As an Ariba Lead Consultant, you will have responsibility for assisting clients to improve their procurement functions through advisory, implementation and support activities with a focus on leveraging SAP based technologies. The role will also involve day to day project management and you will play a supporting role to the sales team and general manager and have responsibility for mentoring and coaching of other consultants. You will also be responsible for successful delivery and implementation of projects and maintain key relationships with new and existing clients.

## Key Responsibilities:

The Ariba Lead Consultant has responsibility for leading the design, implementation and deployment of SAP Ariba On-Demand solutions, both Upstream (Sourcing, Contracts, etc.) and Downstream (Procure to Pay, Invoicing, Ariba Procurement Content, etc.)

## You will be expected to:

- Lead teams in translating client requirements into designs that leverage the best practices embedded with in Ariba applications
- Combine deep Source to Pay process expertise with expert level knowledge of Ariba applications to articulate and present Supply Chain solutions to clients at the executive level.
- Help clients to transform their Supply Chains to world class level using Ariba applications.
- Lead the configuration, testing and deployment of Ariba solutions.
- Participate in the preparation and delivery of a project plan, project budget and work plan.
- Maintain application knowledge as assigned to business process areas.
- Demonstrate an ability to solve a company's business requirements through the blending of people, process and technology.
- Proactively anticipate project 'deviations' and be responsible for taking immediate corrective action.

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Effectively transfer design and configuration knowledge to team members and provide 'Best Business Practice' knowledge to aid in the design process.

Support client efforts in developing a solutions roadmap to support client's immediate and long-term source to pay objectives.

Take responsibility as team lead and support respective line manager(s) in people development tasks

Business Development:

Be involved in leading new business development activities by assisting sales team with consulting, presales and advisory support and build on-going relationships with new customers. Build and maintain relationships with key people within SAP and other partner organisations. Demonstrate a working understanding of implementation methodology and tools and extend Accelerated Compass methodology to cover Procurement Transformation, Implementation and rollouts.

## Key Skills and Accountability:

In depth understanding of ARIBA upstream and downstream processes

Demonstrated skills in documenting current procurement processes and defining future procurement processes is critical

Global implementation experience is desirable

Must have good communication and presentation skills

Must have strong client facing skills

Must be able to work well with other team members and build long-term client relationships

Must be willing to travel

What's in it for you?

We see our consultants as part of the Accelerateds2p family and culture and actively invest in all our people so they can continue to excel. Our professional development plan focuses on helping people at every level of their career to identify and use their strengths to ensure they have opportunities to develop and enhance their skills and create a platform on which to build a strong career. From entry-level employees to senior leaders, we believe there's always room to learn. Our consultants receive comprehensive training and ongoing one on one mentoring to make sure they do their best work every day.

We have an extensive benefits package which includes 25 days' holiday per year, private medical insurance, pension scheme, remote working, child care vouchers and various employee discounts.

To apply please submit your CV and cover letter online