



## Learning from real world examples:

### A leading global soft drinks manufacturer

A global soft drinks manufacturing company, headquartered in the UK were facing challenges with their supplier collaboration, invoicing, procurement of engineering spares and MRO, alongside scheduling agreement Just In Time (JIT) releases. This was due to numerous manual processes causing inefficiencies for the organization via time-consuming tasks and an increased likelihood of manual-based errors.

### Challenges:

- Low first-time invoice pass rate
- Price mismatches between invoices and Scheduling Agreement releases/ Purchase Orders
- Lack of an efficient way to manage delivery times for ingredients with suppliers

### Solution:

The company built a business case for the change, highlighting the effectiveness and efficiency benefits of the SAP Business Network. They decided to implement the SAP Business Network partnered with excelerateds2p to address these challenges.

### Implementation:

excelerateds2p implemented the SAP Business Network with the organization in two phases:

- 1 Focused on bringing invoicing onto the network, with a specific concentration on indirect spend.
- 2 Centred on supply chain collaboration and involved adding purchase orders, order confirmation, and advanced ship notices (ASN) onto the network.

Also included the deployment of schedule agreement JIT releases, creating spend base agreements for ingredients.



### Better Business Outcomes:

- Prior to implementation, the first-time invoice pass rates for Direct and Indirect suppliers were 32% and 30% respectively. Following deployment, the first-time invoice pass rate for business network suppliers improved to 75%.
- More efficient way to manage delivery times with suppliers, reducing delays and improving customer satisfaction
- Cost savings through reduction of manual processes and headcount
- Improved productivity across the supply chain
- Overall improvement in efficiency and effectiveness of supply chain management